

July 1, 2019

**VIA E-MAIL**

Northwest Florida State College Foundation  
ATTN: Cristie Kedroski, Vice-President, College Advancement  
100 College Blvd.  
Niceville, Florida 32578

**RE: Representation of Northwest Florida State College Foundation**

Dear Ms. Kedroski:

We appreciate your consideration of retaining Ramba Consulting Group, LLC ("Firm"), as your State governmental consultants for the purposes of Legislative and Executive branch lobbying and look forward to representing you.

The scope of the representation will be to assist Northwest Florida State College Foundation in Legislative and Executive Branch lobbying. The scope of representation shall include proactive and defensive lobbying efforts, including setting up meetings with key decision makers and reporting the status of all issues.

Our governmental affairs consulting services will be performed for an annual fee of \$65,000.00, plus out-of-pocket expenses, beginning July 1, 2019, and ending June 30, 2020, to be paid in monthly installments of \$5,416.66. This agreement does not include any legal representation, only State governmental consulting services.

Northwest Florida State College Foundation acknowledges that the Firm has other clients in addition to Northwest Florida State College Foundation. However, the services provided by the Firm to other clients shall not conflict with the interests of Northwest Florida State College Foundation. In the event of a potential issue or client conflict, the Firm agrees to inform Northwest Florida State College Foundation of such issue or client conflict so that the two parties can mutually determine whether or not such conflict can and will be waived.

The Firm will, at the Firm's expense, comply with any and all applicable federal, state, or local laws, rules and regulations in performing services under this agreement, including without limitation, laws, rules and regulations governing lobbying, prohibiting lobbying limitations, Chapter 2005-359, Laws of Florida, and any rules promulgated thereunder. A copy of any

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lobbyist registration shall be filed with the state prior to any lobbying taking place, and client agrees to assist in properly executing such required filings.

This cover letter and attachments comprise a single document and is to be read as a whole. Please read this material carefully and if you agree to the terms and conditions set for herein, please sign where indicated and return a signed copy of the document to me.

If you have any questions, please call me at 850-727-7087.

Sincerely,

RAMBA CONSULTING GROUP, LLC



David E. Ramba

NORTHWEST FLORIDA STATE COLLEGE FOUNDATION

By:   
Cristie Kedroski  
Vice-President, College Advancement